

WASHINGTON STATE DEPARTMENT OF TRANSPORTATION  
INTERSTATE 405 AND STATE ROUTE 167 ETL  
STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE  
STATE FISCAL YEAR 2020, QUARTER ENDED JUNE 30, 2020

	NOTES	JUL THROUGH SEP	OCT THROUGH DEC	JAN THROUGH MAR	APR THROUGH JUN	YEAR-TO-DATE
<b>REVENUES</b>						
Toll revenue	1	\$ 8,673,968	\$ 8,510,314	\$ 6,528,963	1,131,280	\$ 24,844,525
Civil penalty	2	(417,529)	1,774,455	993,200	1,118,182	3,468,307
Transponder sales	3	107,165	112,797	77,191	35,058	332,211
Toll vendor contractual damages	4	5,108	1,887	1,694	178,482	187,171
Toll bill reprocessing fee	5	171,621	160,973	138,396	79,335	550,325
Interest income		213,298	320,703	316,936	404,486	1,255,423
Miscellaneous	6	5,530	5,618	4,777	9,132	25,058
<b>TOTAL REVENUES</b>		<u>8,759,161</u>	<u>10,886,747</u>	<u>8,061,157</u>	<u>2,955,955</u>	<u>30,663,020</u>
<b>EXPENDITURES</b>						
Goods and Services						
Toll operations vendor contracts	7	1,632,512	1,389,152	1,297,588	1,504,666	5,823,918
Credit card and bank fees		189,868	174,684	179,048	51,680	595,279
Transponder cost of goods sold	8	65,099	81,388	58,761	31,988	237,236
Washington State Patrol	9	282,213	266,602	222,703	-	771,519
Pay-by-mail		69,638	243,634	127,507	82,236	523,015
Other	10	291,994	426,582	75,216	61,085	854,877
Total Goods and Services		<u>2,531,323</u>	<u>2,582,042</u>	<u>1,960,823</u>	<u>1,731,655</u>	<u>8,805,843</u>
Personal service contracts	11	148,634	155,819	205,707	159,382	669,541
Salaries and benefits		368,446	313,216	336,637	295,994	1,314,294
Civil penalty adjudication cost	12	142,465	202,986	162,437	139,376	647,263
Maintenance and Preservation	13	-	102,898	115,417	1,978,715	2,197,030
Capital outlays		2,022,036	2,929,792	2,199,195	4,035,267	11,186,290
Other Agency/Program Expenditures	14	40,768	41,092	27,268	113,391	222,520
<b>TOTAL EXPENDITURES</b>		<u>5,253,672</u>	<u>6,327,845</u>	<u>5,007,486</u>	<u>8,453,780</u>	<u>25,042,782</u>
<b>EXCESS / (DEFICIENCY) OF REVENUES OVER EXPENDITURES</b>		<u>3,505,489</u>	<u>4,558,902</u>	<u>3,053,672</u>	<u>(5,497,825)</u>	<u>5,620,239</u>
<b>NET CHANGE IN FUND BALANCE</b>		3,505,489	4,558,902	3,053,672	(5,497,825)	5,620,239
<b>FUND BALANCE - BEGINNING</b>		61,009,199	64,514,688	69,073,591	72,127,262	61,009,199
<b>FUND BALANCE - ENDING</b>		<u>\$ 64,514,688</u>	<u>\$ 69,073,591</u>	<u>\$ 72,127,262</u>	<u>\$ 66,629,438</u>	<u>\$ 66,629,438</u>

The notes to the financial statements are an integral part of this statement

WASHINGTON STATE DEPARTMENT OF TRANSPORTATION  
 NOTES TO THE INTERSTATE 405/STATE ROUTE 167 ETL  
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 STATE FISCAL YEAR 2020, QUARTER ENDED JUNE 30, 2020

**Tolling Operations System and Customer Service** - In Fiscal Year (FY) 2018, WSDOT procured and contracted with a new toll system vendor and a customer service vendor. The costs for design and implementation of the new toll system and customer service center are allocated to all toll facilities. Design and implementation costs are reported in several categories on the financial statements. I-405 and SR 167 ETL portion of these expenditures in fiscal year 2020 are \$288,576 for current quarter and \$1,014,030 for the fiscal year.

Per Engrossed Substitute Senate Bill 5825, in Fiscal Year 2020 the Interstate I-405 ETL fund and the SR167 High Occupancy Toll Operations Account merged into one fund called I-405 and SR 167 ETL.

**Detailed Notes**

1. **Toll Revenue** – Revenue is earned, net of any adjustments, from tolls on vehicles traveling in the I 405 express toll lanes, which are collected by either *Good To Go!* electronic toll accounts or pay-by-mail. Revenue is earned from single occupancy vehicles traveling in the High Occupancy Vehicle (HOV) Lanes on SR167 with a *Good To Go!* transponder account. A variable fee, based on traffic volumes, is automatically charged to their account.
2. **Civil Penalty**- Revenue earned when any of the following conditions exist: (a) Payment of Notice of Civil Penalty is received, or (b) Notice of Civil Penalty payment due date passes without receiving a request for an administrative hearing, or (c) an Administrative Law Judge upholds the Notice of Civil Penalty.
3. **Transponder Sales** – Sales of transponder devices to potential and existing *Good To Go!* electronic toll account customers.
4. **Toll Vendor Contractual Damages** – Charges to ETCC for not meeting Key Performance Indicators (KPIs) and accrued liquidated damages levied against ETAN for delays related to the development and deployment of a new Back Office System (BOS).
5. **Toll Bill Reprocessing Fee Revenue** – The allocated portion of fees associated with the issuance of second toll billings.
6. **Miscellaneous Revenue** – This can include revenue for administrative and statement fees, NSF check fees, cash over, payments related to sale of surplus property, and prior period recoveries.
7. **Toll Operations Vendor Contract** – Payment for monthly operations costs.
8. **Transponder Cost of Goods Sold** – Cost of purchasing, packaging, and shipping transponders. Transponder Cost of Goods Sold is directly related to Transponder Sales Revenue.
9. **The Washington State Patrol** – Support for the enforcement of the laws governing the use of I-405 and SR 167 ETL by issuing citations to violators.
10. **Other Goods and Services** – Expenditures for supplies, communications, rents, repairs, services provided by outside vendors, printing, and registered owner look up costs.
11. **Personal Service Contracts** – Expenditures incurred for traffic and revenue forecast consulting and CSC operations consulting.
12. **Civil Penalty Adjudication Costs** – I-405 and SR 167 ETL share of the adjudication system vendor contract with ETCC for the adjudication system module, as well as its share of supplies, communications, credit card fees, Office of Administrative Hearings costs, and salaries and benefits of WSDOT staff.
13. **Maintenance and Preservation** – Cost of maintenance and preservation activities on the I-405 and SR167 ETL. 3rd quarter Maintenance totaled \$1,978,715 and there were no preservation costs. Year to date Maintenance totaled \$2,197,030 and there were no Preservation costs.
14. **Other Agency/Program Expenditures** – Sum of costs associated with other programs. Quarter 4 of fiscal year 2020 consisted of the program L - Transportation Commission (\$101,809) and program T - Transportation Planning (\$ 11,582).

	<u>Q1</u>	<u>Q2</u>	<u>Q3</u>	<u>Q4</u>	<u>Total</u>
Program L Transportation Commission	\$ 40,768	\$ 41,092	\$ 27,268	\$ 11,583	\$ 120,711
Program T Transportation Planning				\$ 101,809	\$ 101,809
Total	\$ 40,768	\$ 41,092	\$ 27,268	\$ 113,392	\$ 222,520